



# The Art of Influence

## *“How to get what you want ... every time”*

With Paddy Spruce CSP

Would you like to add significant value to your conference or sales meeting?  
Would your people benefit from improving their ability to create a positive impression with customers, clients, team members and each other?

Paddy Spruce is one of only eight speakers in Victoria who have been awarded the CSP, the highest level of accreditation granted by National Speakers Association of Australia and the USA.



- *I didn't laugh or smile so much in any other course, or get as much out of a session*
- *Best session of conference so far, should have been longer*
- *Fabulous speaker and presenter!*

Now you have the opportunity to arrange an exciting, enjoyable and informative presentation, which will leave you and your colleagues able to...

- Make an excellent first impression with everyone you meet
- Skillfully use five magical behaviours to get what you want...every time
- Develop strong relationships
- Get people to trust you
- Read people's eyes and faces
- Improve your corridor negotiation skills
- Assert yourself and your needs
- Inspire others
- Listen to what is not being said
- Improve your emotional intelligence
- Use humour to avoid conflict
- Make an excellent last impression

Just imagine if all the people you meet are impressed with you and do what you want!

Contact Paddy to arrange for a visit to discuss how this presentation could benefit your organisation. Or, fill out the form below and fax to 03 9808 8990, or post to: PO Box 111 Mt Waverley Vic 3149 to have Paddy contact you.

- I would like to be on your newsletter mailing list and informed of future public workshops.

Name:	Position:	
Company:		
Address:		
Telephone:	Fax:	Email:
Additional information:		

### **Paddy Spruce, Integrity Learning**

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