The Art of Influence

"How to get what you want … every time"

With **Paddy Spruce** CSP

Would you like to improve your ability to get what you want?
Imagine if you were much more successful in your dealings with customers, your manager, your staff, salespeople and your friends and family.

Paddy Spruce is one of only eight speakers in Victoria who have been awarded the CSP, the highest level of accreditation granted by National Speakers Association of Australia and the USA.

- *I didn't laugh or smile so much in any other course, or get as much out of a session*
- *Best session of conference so far, should have been longer*
- *Fabulous speaker and presenter!*

Now you have the opportunity to attend an exciting, enjoyable and very informative half-day session, which will leave you able to…

- ☑ Make an excellent first impression with everyone you meet
- ☑ Skilfully use five magical behaviours to get what you want…every time
- ☑ Develop strong relationships
- ☑ Get people to trust you
- ☑ Read people's eyes and faces
- ☑ Improve your corridor negotiation skills
- ☑ Assert yourself and your needs
- ☑ Inspire others
- ☑ Listen to what is not being said
- ☑ Improve your emotional intelligence
- ☑ Use humour to avoid conflict
- ☑ Make an excellent last impression

Don't miss this! Sign up now - seats are limited!

You should have been taught these skills as a child. If you weren't…here is an opportunity to become skilled at dealing with others.

Just imagine if all the people you meet are impressed with you and do what you want! You may not get the opportunity to learn these life-enhancing skills again.

Due to catering/booking requirements, cancellations within 48 hours of function will not be refunded but substitutes are most welcome!

Date: Wednesday 18th February 2004 8.30 registration for 8.45 start. 12.00 finish.
Venue: Edmund Barton Centre, South Road, Moorabbin (Mel 77:H4)

Enquiries: Telephone: 9583 8359 Fax: 9585 3785
Email: paddy@paddyspruce.com.au, or PO Box 111 Mt Waverley Vic 3149 Australia

Your Investment is: $125.00 for seminar, refreshments, handouts, and unlimited networking.
10% Discount available for bookings of 3 or more. **Please RSVP by COB Friday 13th February 2004.**

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TAX INVOICE/RECEIPT: Integrity Learning ABN 11 118 859 161

❑ Yes, I will be attending your seminar.

❑ I would like to be on your mailing list and informed of future dates.

Name:		Position:
Company:		
Address:		
Telephone:	Fax:	Email:
Guest's Names:		

Cheques made payable to Integrity Learning $..... ***or*** charge my credit card (cards processed by "A Clayton's Secretary")

Card No: Name on Card

❑ Visa ❑ MasterCard ❑ Bankcard ❑ AMEX Expiry Date:…./…… Signature:…… Date:……